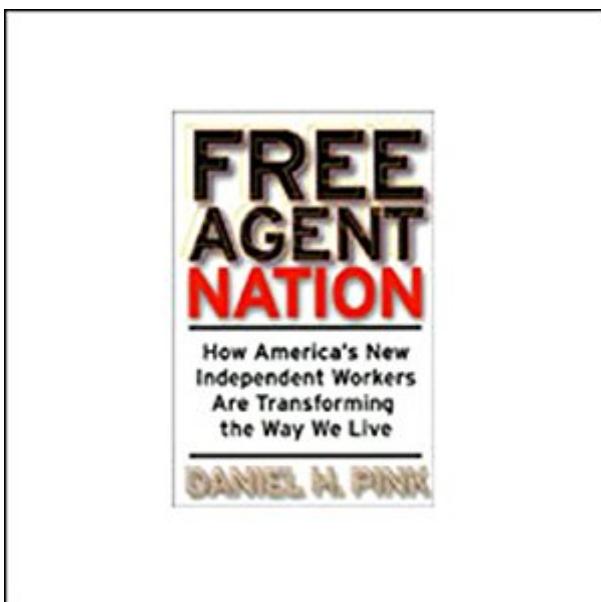


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# Free Agent Nation: How America's New Independent Workers Are Transforming The Way We Live



## Synopsis

If you're having a baby, you read *What To Expect When You're Expecting*. If you're considering law school, you read *One L*. And if you're thinking about working for yourself, you read *Free Agent Nation*; Daniel Pink's contemporary classic about leaving the corporate rat race. Widely acclaimed for its engaging style and provocative perspective, *Free Agent Nation* has helped thousands transform their working lives. Now the paperback edition of this business bestseller features an all-new section: a comprehensive 30-page resource guide that explains the basics of working for yourself (how to get started, where to find health insurance, how to market yourself) and includes 101 Free Agent Survival Tips culled from successful solo workers nationwide. Hip and hopeful, *Free Agent Nation* will change and your thinking; and maybe even change your life. Read it today to free yourself tomorrow. --This text refers to an out of print or unavailable edition of this title.

## Book Information

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## Customer Reviews

Reading this book was irritating! I've developed a habit of turning down the corners of pages when something on that page is particularly interesting to me. I discovered that I was turning down practically every page of *Free Agent Nation*! Daniel Pink has accomplished what most readers of non-fiction books desire: he's put solid value on almost every page. Your thoughts will be constantly stimulated as you move through this book. Our lives have changed substantially since William Whyte wrote *The Organization Man* in 1956. The work environment experienced by today's generation-and tomorrow's-is radically different. Instead of being captives of the organizational mode,

income-earners are now free agents, including some 30 million freelancers, temps, and microbusiness owners. The lifestyles and philosophies of this growing group will impact the labor pool, retirement, education, real estate, and politics. Daniel Pink's name will go down in literary history for *Free Agent Nation* because he has so effectively covered the underlying philosophy of a generation. *Free Agent Nation*, an engaging, smooth read, is organized into five parts. The first part introduces us to what *Free Agent Nation* is all about. Chapter 2 gets right into "Numbers and Nuances" to give the reader a deep understanding. Chapter 3 explains how free agency happened.

Engage your imagination. Think of the individuals who provide the standard information we depend on -- those working for the mega-corporations that control TV, magazines and newspapers; the professors at universities and the consultants at large firms; and the public information officers working for the government -- as people whose very view of the world is supported, both economically and contextually, by the many concentric rings of a tree (their employer). These rings show the tree is many decades old, and planted firmly in the ground. One who is attached to such a solid, massive, rooted tree would hardly notice the slender, fresh young shoots popping out from the ground far below, even if those shoots are numerous in the tens of millions. Individually, they're just too tiny. Dan Pink's book is about the growing power, influence and population of those fresh young shoots. Even to acknowledge the validity of his premise shakes the big trees in a frightening way, down to their core foundations. I know whereof I speak. Until 1985, I was a tiny tendril of a branch of one of the great old trees. It was in 1985 I left my post as McGraw-Hill's World News San Francisco Bureau Chief. I know how to "wear the hat" of old-tree warrior-reporter. For 16 years I have been a free agent (I didn't know to call myself that until I read Pink's cover story in *Fast Company*). It was always curious to me that wearing my corporate newsman's hat, I could never see me writing about someone such as myself in my current incarnation -- solely because, as a free agent, I didn't have the institutional affiliation (that is, I wasn't part of an old tree) which was needed to be seen by the media as credible.

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